

REPORT

DATE: October 10, 2005

TO: Administration Committee
Regional Council

FROM: Heather Copp, CFO (213) 236-1804
Email: copp@scag.ca.gov *HC*

SUBJECT: Approval of Contracts Over \$250,000

EXECUTIVE DIRECTOR'S APPROVAL

[Signature]

RECOMMENDED ACTION:

Approve Contracts

SUMMARY:

- The Tioga Group \$399,028
Inland Port Feasibility Study
Funding Source: Consolidated Planning Grant (FHWA &FTA)

FISCAL IMPACT:

The Work Element is listed on the detail page for each contract. Included is the Work Element and category of funding, for example FHWA, FTA, indirect.

If a member believes or has a reason to believe that he or she has a financial interest in any of the firms listed on this Report, the member should consult with SCAG legal counsel.

CONSULTANT CONTRACT
INLAND PORT FEASIBILITY STUDY

Consultant: The Tioga Group

Scope: Goods arrive in and leave the SCAG region by a variety of modes, including ocean vessel, truck, rail, and air. Given the expected growth in goods movement in the region, there is a need to enhance the productivity of all modes of goods movement. In particular, it is important to better coordinate the various publicly and privately operated elements of the goods movement system.

One way to do this, and to alleviate some of the operational pressure on the Ports of Los Angeles and Long Beach, is to explore the concept of an Inland Port. The 2004 Regional Transportation Plan identified this concept as an area for further study. An Inland Port might provide a variety of goods movement services, including but not limited to off-dock or temporary storage of loaded and empty containers; intermodal operations; terminus for short-haul rail; air cargo hub; truck depot, and the like.

Several possible Inland Port concepts have been brought forward by developers and local governments in the SCAG region. The purpose of this Inland Port Feasibility Study is to identify all the current proposals and evaluate their potential strengths, weaknesses, costs, and benefits for both the local area and the regional system. In addition, the study should identify any other potential inland port concepts that might offer value to the region but have not yet been proposed. The study will involve outreach to both the business community (to gauge the market for various inland port proposals) and to local governments and community stakeholders (to identify community concerns that could affect the prospects of a given proposal). The final report will help guide the development of project lists for the next Regional Transportation Plan and the regional prioritization of goods movement infrastructure projects.

Contract Amount:	Total not to exceed	\$399,028
	The Tioga Group (prime)	\$230,250
	Railroad Industries, Inc. (subcontractor)	\$ 83,860
	Meyer, Mohaddes Associates/Iteris (subcontractor)	\$84,918

(project will extend through two fiscal years)

Contract Period: November 1, 2005 through June 30, 2007

Work Element: 06-130.SCGC1 \$200,000 Funding Sources: Consolidated Planning Grant – FHWA & FTA

Request for Proposal: SCAG staff mailed postcards to 221 pre-qualified firms on SCAG's bidders list to notify them of the release of RFP No. 06-023. The RFP was also posted on SCAG's website. The following six proposals were received in response to the solicitation:

Cambridge Systematics (4 subcontractors)	\$399,999
Don Breazeale & Assoc. (1 subcontractor)	\$399,854
Jack Faucett Associates (2 subcontractors)	\$400,000
STV Incorporated (7 subcontractors)	\$399,859
The Tioga Group (3 subcontractors)	\$399,028
Wilbur Smith Associates (4 subcontractors)	\$397,526

Selection Process: The Proposal Review Committee (PRC) evaluated all six proposals in accordance with the criteria set forth in the RFP, and the selection process was conducted in a manner consistent with all applicable Federal and State contracting regulations. Interviews were held with four offerors.

The PRC was comprised of the following individuals:

Stephanie Wiggins, Rail Department Manager, RCTC
Diane Morales, Sr. Transportation Planner, Caltrans Dist. 8
Philbert Wong, Associate Planner, SCAG
Nancy Pfeffer, Sr. Regional Planner, SCAG

Basis for Selection: The PRC recommends The Tioga Group for award of the Inland Port Feasibility Study contract. The Tioga Group has completed a northern California inland port feasibility study of precisely the nature contemplated for the work under SCAG's inland port RFP. Moreover, this work is of very high quality, supported by thorough analysis and graphics and demonstrating a detailed awareness of both the goods movement industry and the social, environmental, and political context in which it must operate.

Furthermore, the Tioga team offers a set of analytical tools to do the work that are proven and that (through subcontractor Railroad Industries) represent the very methodologies used in the railroad business. Through its proposal and interview, the Tioga team demonstrated a complete understanding of the project and the geography of the region, which is critical to the success and objectivity of the analysis. The PRC felt that Tioga's work would provide a defensible and useful product for the Regional Council as well as for the staff and boards of all our planning partners.

It must be said that this decision was a difficult one for the PRC

because the top three firms were all excellent, and following the interviews were rated within two points of each other. The particular strength of the Tioga team was the recently-completed study from Northern California. While another strong bidder (Cambridge Systematics) was a member of the team on the Northern California study, Tioga was the prime, and with their team in this bid, we can get two of the three contributors to the prior study (Tioga and Railroad Industries). It was clear from Tioga's written proposal and their work on the prior study that they will provide high-quality, defensible analysis for SCAG to aid in our planning for this critical area.